

DID YUU



... waiting, at either the checkout or the service counter, is the worst experience for **69%** of customers?*



... **92%** of all consumers in brick and mortar retail use a digital device while shopping?***



... 63% of customers are interested in new trends and ideas?



... **30%** of profits in brick and mortar retail is influenced by digital gadgets** which ...

low as negative factors.



... **65%** of customers would like to be informed about new instore services?

... **48%** of 18 to 29 year olds

support personalized offers and

Generation Z is twice as open to

... Over **85%** of 14 to 29 year olds (73% in German average) come into

contact with digital out-of-home

advertising at least once a week.

reached every week.****

Almost 88% of decision-makers are

digital signage.****

advertising? That is still an average of 35.3% of the German population.





... almost as many customers are interested in news about the weather (75%) as they are in promotional offers (76%)?*



... 69% of customers desire see-



ing information at the POS about future instore or regional events on screen?

... **32,1%** of purchases in brick



*Market Research Institute Millward Brown

**Deloitte: Navigating the new Digital Divide. The chance digitization for German retail. DigitasLBi: Connected commerce.

***ECC Cologne, the cross-channel behaviour of consumers - challenges and opportunities for retail

****Ingenico Marketing Solutions

*****DMI study: Public & Private Screens 2019/2020

and mortar retail were preceded by an online search for information using a PC & laptop?***

> Innovation does not guarantee success, but failure is guaranteed by not innovating.

Stefan R. Munz













Output media

PRINT

- Labels
- Posters up to DIN A0
- Ceiling hangers
- Standing posters
- Special formats
- Shelf stoppers

DIGITAL

- Instore TV
- Digital shelves -
- Infinity Shopping Shelf (ISS) Digital shelf rails
- · Kiosk- and information sys-
- Cashier screens
- Electronic Shelf Label (ESL)

Smartphones

Tablets

MOBILE & VOICE

- Portable Data Terminals
- Voice assistant



Digita











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Classic print solutions

Your perfect offer - not only in black on white

Whatever you wish to promote in your store, it's possible with our complete solution - quickly, easily and automatically. Not only are you able to integrate numerous digital and mobile elements into your customer communication, you can also manage your classic print communications centrally, adapt them locally and implement them idepending on the existing hardware on site.

Whether shelf labels, shelf stoppers, posters or large format posters up to DIN AO, PRESTIGE-enterprise software ensures a uniform, professional appearance, especially with high design expectations.

With PRESTIGEenterprise you can ...

...provide templates, fonts, contents, images and barcodes centrally on your print media that your branch stores can either automatically receive or manually access.

... give your branch stores the ability to locally customize their layouts according to defined guidelines, for instance for campaigns.

... automate all steps from data import to print, including the activation of the correct printer for the respective printed product, thus ensuring an error-free result. ... use all data from your marketing database and enterprise resource planning system for your printed products.

Our software PRESTIGEenterprise decreases work for you and your store personnel and moreover ensures a uniform appearance according to specifications with intelligent template management for your perfect presentation.

Only real eye-catchers contribute to additional purchases. With **PRESTIGEenterprise** you are able to create templates for **all formats**, which ensure a **uniform appearance** and still perfectly highlight unique features.



Labels More information directly on labels Whether additional informat concerning dangerous ingre

Whether additional information on care and concerning dangerous ingredients or advice for further usage - create the optimal label for every segment with PRESTIGEenterprise. You can place texts, images, prices and barcodes on labels so that they can easily be grasped by the customer - black and white and in color.

Posters

Vibrant posters for more "WOW"

Show what you can do and create posters that have a "WOW effect" on your customers and contribute to additional purchases. Awaken the desire for "more" in your customers so that you both can profit.





ways looks perfect.



Aisle end cap

Multi-article poster



Special formats

Labeling outfits on display mannequins



Placards & posters

Price labeling



Placards & posters

Campaigns & notices



Digital fitness

Use the future of retail today

Digital media offers you more than just a modern shopping experience. They are eye-catchers, idea givers, advisors, window displays and much more. You can represent your business, promote events and special services or simply tempt customers to shop. You are always up-to-date, extremely flexible and variable. Thanks to the most modern technologies, screens are able to display offers corresponding to the person standing in front of them, with the use of facial tracking or profile-based data. This is how you bring momentum to your revenue and stability to your customer

loyalty. With PRESTIGEenterprise you can use each and every digital device in your stores for completely individual purposes. The capabilities of the digital advertising medium are nearly limitless. From small electronic shelf labels all the way to multi-screen walls spanning up several floors. Whether with color images, videos or interactive elements - with the PRESTIGEenterprise software platform you are able to manage your entire digital communication and always have your offers and advertising messages in the right place at the right time.

Digital customer communication is suitable for example at these points in your store:

- ♦ the entrance area
- on shelves
- in the checkout area
- at the service desk
- ♦ in the store window
- ♦ up on the notice board
- ♦ on escalators & elevators ♦ changing area
- ♦ food service & rest area

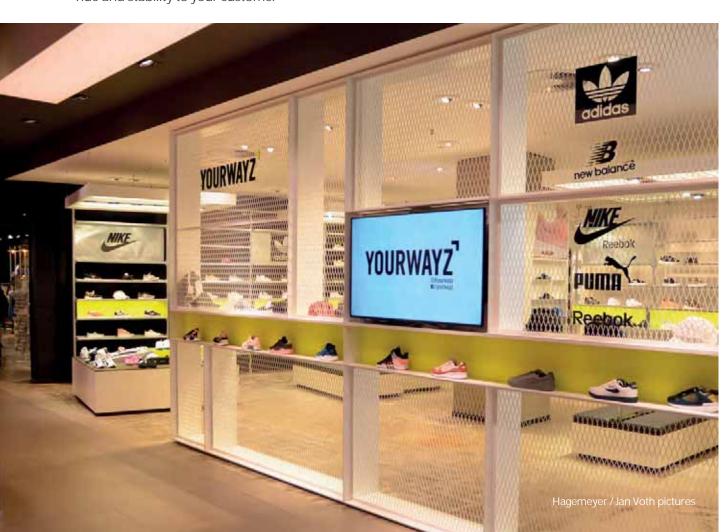
Coolness factor video wall

Video walls create a unique, exciting atmosphere.

Give your products and messages a Wow-effect with vibrant moving images. The screens, that are provided for professional use in retail are characterized by a special luminosity and excellent quality with high operational reliability. The radiance of the digital images unfold especially with large formats and creates an irresistible image sur-

face. There are numerous variations of video walls. From practical square-shaped formats covering impressive house wall sized surfaces and digital "entry gates" to artistically designed art walls with complex content. There are no limitations to your, or your shopfitters, fantasy. With PRESTIGEenterprise you can also skillfully master the ability to plan and manage suitable contents for the screens. Image videos, key looks

or fashion shows - no matter which content you decide on, turning away is impossible - this digital concept will make a long-lasting impression on your customers. This is your catwalk for important advertising messages.









Breathe life into your shelves!

Offer your customers more than they expect with PRESTIGEenterprise. You don't only inform and advertise on classic paper in the form of price labels or posters on shelves, but also address them digitally - with electronic labels (ESL), mini screens on digital rails or complete digital shelves in the form of a large format screen.

Electronic shelf labels

You can update product data, such as the price and the amount at any time at the touch of a button, centrally or individually for each store. The interface to the enterprise resource planning system ensures that the price displayed on the shelf always coincides with the one at the cash register. The latest generation of ESL offers you further amazing possibilities for price communication with small images and two color accents.

Modern communication is always in style

Digital shelf rails

With small screens that are mounted on the rails of shelves you can emphasize important products. Direct your customers' gaze towards the shelf using attention grabbing animations, videos and images. Of course you may always supplement with price information and other product data. Content may be just as easily, quickly and comfortably exchanged here via PRESTIGEenterprise software as with normal screens.

Digital shelves: Infinity Shopping

PRESTIGEenterprise's Infinity Shopping Shelf (ISS) opens a new world of endless shopping for you. It supports a seamless shopping experience that integrates web content, even with an online shop. A perfect instrument for omnichannel retailing.

Digital shelves completely display your products virtually on screens. In addition to product photos, inspirational ad spots and animations may also be displayed. Equipped with touch functionality, you can invoke additional information that your customer can print or send via email.

The Infinity Shopping Shelf makes it possible to offer products that are not stocked due to a lack of space or, for instance, as an expansion of the product range that is only available in the online shop. The integration of your online shop allows your customers to make their online purchase while in the store, immediately pay for the purchase and, if applicable, have the desired item delivered home.

With PRESTIGEenterprise you are able to quickly react to changes and at any time update your offer-







Instore TV

Information at the entrance



Video wall

Integrated into the store design



Information system

Traveled routes



Situational promotion

Promotions on shelves

Application areas for digital signage

PRESTIGEenterprise offers the fashion retail industry charming possibilities for digitally addressing the customer on the store floor. To increase satisfaction of both customers and personnel, as well as of your sales figures.



Classic instore TV

Advertise digitally

Shorten the waiting time for your customers in the typical waiting areas or use digital eye-catchers to communicate special offers, particular services or important information in the various departments. Increase your customer satisfaction, multiply your sales volume and raise the loyalty to your company with an entertaining and informative instore program.



Electronic shelf labels (ESL)

Reliability on the shelf

Make sure that the price on the shelf always matches the price at the checkout and update the product data on the shelf quickly and reliably with electronic shelf labels. Sophisticated designs can be created with PRESTIGEenterprise regardless of the manufacturer and can be displayed on small LCD displays, supplemented by product graphics and manufacturer logos.



Touch terminals and kiosk systems

Objective advising

Many customers have questions, but don't always dare to ask them. They wish for additional information that your personnel perhaps doesn't know at the moment. You can resolve both problems at the same time. Customers can either playfully inform themselves on stationary devices about special offers or retrieve additional information together with your advisor. Information from your merchandising management system may serve as an information provider as well as data from the company webpage or online shop.



Food court

Appetite for more

Don't only use your food court to keep your customers in the store longer. On the screens, you can display not only foods and drinks but also recommend their next shopping stop.



Video wall

Make it great

Large video walls impress and immediately catch the eye. Our software controls even the largest screens individually as well as in series at the pixel level, so that you may perfectly showcase your offer both highly flexible as well as effectively.



Changing area

Charming Mirror

The first and best advisor for your customer is the mirror. The "Charming Mirror" from PRESTIGE-enterprise can be used in three ways: It is not only a mirror, but also a digital advertising surface that can be used as an advisor. In addition, a software tool can be installed that analyzes age and gender and based on these displays individual offers digitally.



The checkout area

Gain loyal customers

This is where your customers leave the POS - the ideal place to prepare for their return. Stay in their memory with information about upcoming events and offers or special after-sales services on screens in the checkout area or directly at the register. General information about the weather, news and tips for going out offer true added value that your customers take home just as gladly as the current trends and offers in their shopping baskets.



Keeping up with the times

The future is in your hands – and in the hands of your customers.

Your customers, partners and employees are mobile – be mobile as well. Smartphones and tablets offer numerous additional possibilities to continuously enhance your communication with the customer and also to optimize internal communication. Their importance will continue to increase in the future - and already PRESTIGE-enterprise offers you countless modules with which you can use mobile devices to specifically achieve your goals - externally as well as internally.

The MobileBrowser of PRESTI-GEenterprise provides you with the possibility to make adjustments to your playlist as well as changes to your print media on the go - directly on the sales floor.

Mobile solutions for your customers

The PRESTIGE enterprise AppToolkit

With the PRESTIGEenterprise App-Toolkit you can configure a company app in your corporate design in no time at all. Choose the modules that suit you best and take advantage of a variety of modern features that mobile technologies allow you to use.

- ♦ Easy setup of your own app in your corporate design for iOS and Android
- Highly flexible system with numerous, individually selectable modules for precise target-group communication
- Interfaces enable the integration of both your social media appearance as well as the connection to your databases
- ♦ For IOS and Android apps

Close to customers with the retailer app

This is how you communicate with your customers faster, easier and more directly - not only in your branch store, but also at home. You can reach out to your customers whenever they are open and accessible for your information - simply with the app on their smartphone. Let your customers know, when you are there for them, and which new actions and which services you have to offer. Inform them about new offers and link this information with a mobile shopping list. Promote your events and get feedback very easily. With this extra comfort and service you can increase customer loyalty and sales.

Be flexible and communicative with the event app

Do you organize your own events or congresses and would like to offer all information to your participants on the go? PRESTIGE-enterprise will help you. Not only do you promote your events, you also supply your participants with many modern services directly on their smartphones. Let them participate in discussions, ask the speakers questions and vote. With the livestream module you can also let your guests participate remotely.















Mobile support for sales personnel

The PRESTIGE enterprise Mobile Browser

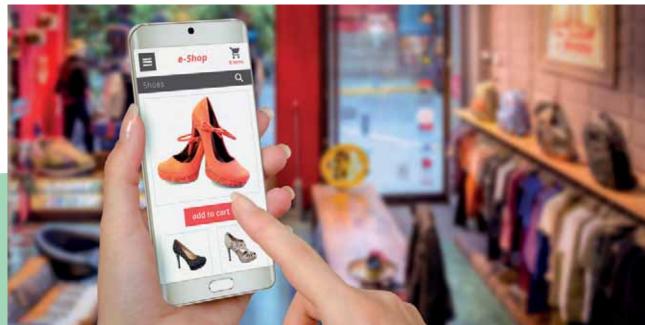
- Mobile management of your digital and printed communication at the POS.
- Regardless if your are using a mobile terminal, smartphone or tablet you have comfortable access to PRESTIGEenterprise, for instance, to scan or manually capture product data and to send them as offers to advertising screens or as automated print jobs to your backoffice printer.
- ♦ For smartphones the MobileBrowser is available as an app in the App Store and in the Google Play Store for iOS and Android devices.











Application areas for mobile solutions

The good feeling of having everything under control.

Get the most out of PRESTIGEenterprise with mobile solutions. They can be implemented both for external and internal communication - with functionality customised completely to your needs



PRESTIGEenterprise AppToolkit

The individual app for your customers

With your own app from the PRESTIGEenterprise AppToolkit you are close your customer. By using the app you can reach your customers - and your customers can reach you - whenever you or they wish. Let your customers know when you are available for them, which new promotions and which services you have to offer. Inform them of new trends, collections and link this information with a mobile shopping list. Promote your events and simply collect mobile feedback from them.



Smartphone & tablet

Mobile advisor

Digital shopping support for your sales personnel - always at hand. Integrate the PRESTIGE-enterprise Presenter in the qualified customer service via Tablet. In this manner of guided shopping, use your advertising displays at the POS for advising by mirroring (partial) content of the tablet on the large format screen. This way the sales personnel avoids invading the customer's privacy and the customer is spared from searching for their glasses in their pockets.

Nooile



Mobile data collection

Improved customer service

Use your mobile terminal more intensively. In addition to requests to existing data, with PRESTIGE-enterprise you can also control your communication, change your playlists on your screen with your mobile terminal and delete posters as well as request new ones. Of course this is also possible with a smartphone.



PRESTIGEenterprise Store Messenger

Internal information quickly distributed

Restock merchandise, open an additional cash register, clean up an aisle - there is a lot of information a store manager would like to pass on to employees, most of them on the store floor and difficult to reach. Your internal communications will clearly be easier, faster and more efficient with the PRESTIGEenterprise Store Messenger. Small tasks that must be completed quickly can be conveyed via chat using smartphones. Information can also be sent to teams using the group functionality.

PRESTIGEenterprise for Skill management

PRESTIGEenterprise is the first digital signage system that listens! PRESTIGEenterprise uses the Echo voice assistant developed by Amazon as a primary language contact for retailers and end customers and answers questions based on all available information.

Based on PRESTIGEenterprise, a Skill management was developed with which the content for the Amazon Voice Assistant Echo can be changed quickly and easily.

Your own business Skill in just 3 steps



Defining services

Which questions are relevant for your customers? Which answers should Alexa give?



Creating a Skill

Within a few days, Online Software will create your Skill functions for you, based on modular app services.



Rent the software

Just rent the software PRESTIGEenterprise for your content management and get started - low investment costs & little installation effort.

Skill maintenance with PRESTIGEenterprise

You can use the PRESTIGEenterprise software platform to view the content that Alexa is promoting and easily change, add or delete content every day. With PRESTIGEenterprise you do not only organize Alexa, but also control all other output media at the POS, whether poster or screen, mobile or stationary, printed or digital.



Opening hours



Notices



Events



Shopping list



Offers



Locations

Use of digital voice assistants

German users of voice assistants currently spend only 2% of their total expenses on voice assistants, but this number is expected to increase to 13% in the next 3 years.*



36% of Germans already use voice assistants in their daily lives.**



52% of users find input via voice more convenient.*



47% think voice input is good because you can do things hands-free.*

Possible uses of voice assistants in retail

For end customers

Point of Sale Skills at home

At home:

Reach your customers at home through voice assistants with offers, information on opening times, and information about upcoming events through this modern medium with your own Skill. If more information is needed, Alexa can also send an info card with detailed information to the customer's smartphone.

At the POS:

The customer asks - Alexa answers.
What are the special offers this week and how do I find them? Alexa informs, visualizes on the screen and shows the way to the product

Added value for you and your customers:

- Interactive customer communication or all channels
- Content can be planned in advance and is always up-to-date for the customer
- Innovative advertising campaigns for retail

For retail

 ${\it Skills with PRESTIGE} enterprise for retail$

Easily ask for status reports of your print and screen activities via Alexa. PRESTIGEenterprise can answer questions about running POS systems and their content via the interface to the Alexa voice system.

The retailer can display various reports using existing data in PRESTIGEenterprise. As a result, he can find out immediately whether all screens have content, all print jobs have been completed or how many visitors have opened his app.

Quick and easy:

- ♦ Quick feedback on running systems
- ♦ Short response times
- ♦ Easy monitoring

Source: *: Studie Capgemini 2018 | **: Postbank Digitalstudie 2019

Template management

Your design in perfection

PRESTIGEenterprise offers intelligent templates for your professional appearance with which you can safely and easily create everything you need, regardless of whether it is

- ◊ posters and labels or
- playlists for screens in different departments

Using PRESTIGEenterprise, everyone can implement the measures necessary for a successful communication with the customer, within their usage rights.



The automatic calculation of base prices, discounts and financing make the creation process easier.

It's so easy:

1. Create a template

For each application, a simple template is created with clearly defined fields, (e. g. for video, product image, logo, quantity, price, etc.) which can be filled centrally or on site according to previously defined specifications.

2. Automation

The connection to your internal databases ensures absolutely reliable article information on your advertising. For example, a price change for a product in your ERP system ensures that the same price appears on all connected output media, such as ESL, screens, scales or cash registers. If the appearance of a product changes, it is automatically adapted on all output media as soon as it is integrated in the database.

3. Apply

Now just select the desired template and article and the template will automatically be filled with all required article information.

Now you only have to define which of your printers is printing what and which programm is shown on which screen, at what time. **Done!**







A complex theme - simple in its operation!

Modern POS communications increasingly include digital elements. With all the modern and visionary technology, you can still manage classic print communications centrally, adapt it locally and independently from existing hardware using PRESTIGEenterprise.

The principle of simplicity and clarity is the basis for success. PRESTIGE-enterprise allows you to...

Professionally designed

uniform templates for the intuitive use of instore communication in all stores from printed posters, digital posters to standardised animations, including

- the use of all your installed Windows fonts
- static or dynamic graphics
- images in various graphic formats
- diverse barcodes
- graphic price formatting
- strike-through prices and signature tags
- placeholders for arbitrary number of product images
- templates for special offers and promotions
- compliance with legal guidelines
- generation and interface with EAN and QR codes

Integrate dynamic fields

for the automatic, constantly updating and error-free price calculation, also directly from out of your enterprise resource planning system - such as with

- base price calculation
- comparative price with strikethrough prices
- various discount types
- financing calculations

Integrate images and videos

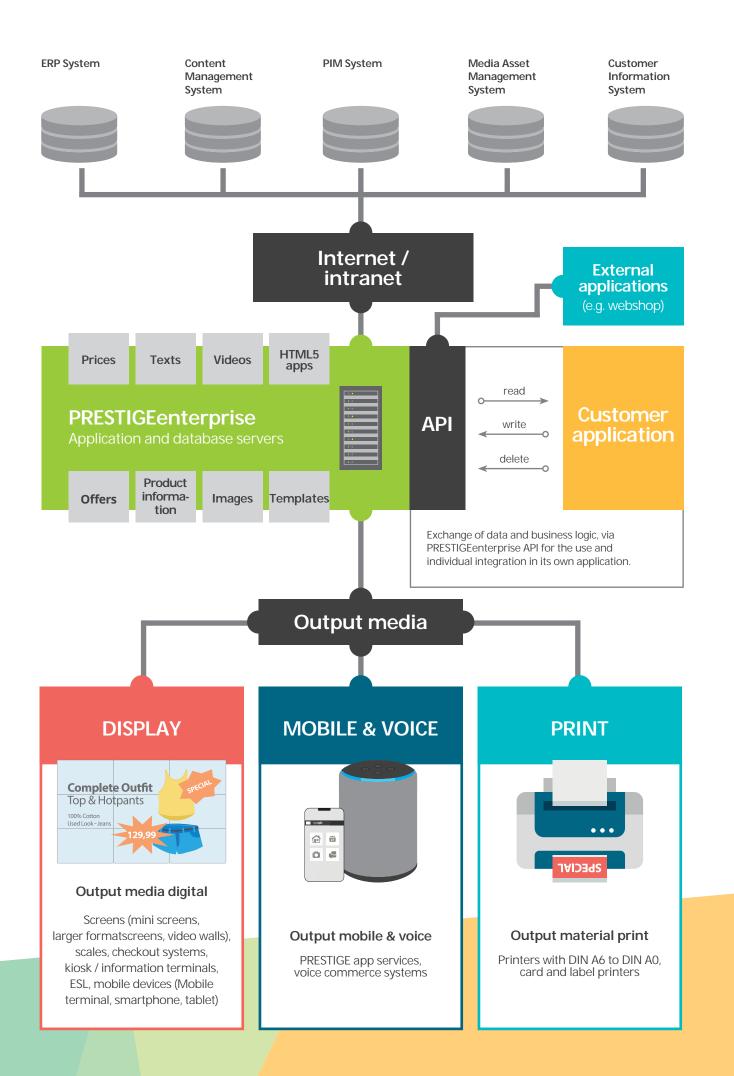
from a database for an automated and emotional presentation of your product range, as well as the indication of expiration dates to the various image data, to ensure the expired usage rights of content.

Advantages **C**

You are experts in practicality and functionality? This precision should also be shown in your communications. No problem with PRESTIGEenterprise:

- One template for each action from posters, to kiosks and scale systems, screens to counters and instore TV.
- Whatever changes must only be changed once in the template.
- ♦ Clear assignment of usage rights avoids mistakes.

The uniform layout of templates as well as the intelligence of the software itself provides, with few clicks and thus in a brief amount of time, professional, always up-to-date and accurate customer communications in all your stores - simple, automatic, at the click of a button.



PRESTIGE enterprise - Who offers more?

The best thing about the future of retail is: With PRESTIGEenterprise you are perfectly prepared for it. The innovative software already connects with one another, which will continue to play a more important role in the future. Regarding communication: Seamless communication with all instore media and beyond. As to brand loyalty: Shopping experiences that surprise and employee service that impresses.

PRESTIGEenterprise already offers the deciding advantages for tomorrow, today:

Perfect communication - at the touch of a button

You only need a single software for your complete instore communications, since PRESTIGEenterprise is the only software that addresses all output media - both printed and digital. With PRESTIGEenterprise you are able to design and manage the complete POS price and advertising communication.

In the process, all content and guidelines are created centrally and distributed via internet to the store, including a playlist, the broadcasting schedule which specifies what content is shown in which store, at what time and on which end device.

Better data - less cost

Our standard interface allows for the connection to your internal process, for example an enterprise resource planning system, a marketing database, product information systems (PIM), etc.. With this, PRESTIGEenterprise can not only create more customer loyalty and revenue, but also deliver valid data automatically every minute for further planning in procurement and marketing. Because of this, you save a great amount of time and cost.

Consistent appearance - everywhere

The preparation of all your communication activities occurs with maximum security, centrally and server-sided. This guarantees a reliable external image. Simultaneously our software allows your stores to regionally customize the ad content, or even to compose it themselves, according to the individual assignment of rights. However this is controlled by the central organization

Simple, stable, safe.

Our prices

We will gladly provide you with your quote, as soon as we know your requirements, your needs, your goals and your current infrastructure.

Concerning this we will gladly advise you, without any commitments, in a personal conversation.

Phone: +49 6201 9988-0 E-mail: info@prestige.de

You may of course contact us if you have general questions concerning our organization or would like detailed information about PRESTIGEenterprise, the innovative software, which already has been awarded several prizes:



Viscom Award

Reta Europe Award

POPAI Digital Award

VMI Award plus VMI Shop Award

"Best Visual Merchandising"



for professional POS communication at the cutting edge.



simple. better. advertise. PRESTIGE





